



Offerings for Existing OneStream Customers

Maximize Your OneStream Investment

Q3 CY2024

The OneStream logo, consisting of a circular icon with a stylized 'S' shape inside, followed by the word 'onestream' in a lowercase, sans-serif font.

onestream

GOLD
Partner

Health Checks - Upgrades - Enhancements - Managed Services

Unlock the full potential of OneStream, the powerful single-platform solution that seamlessly integrates finance and operations. As your business evolves, so should your OneStream solution. Regular maintenance, updates for new products or acquisitions, and upgrades to the latest features are essential. Plus, as data and usage grow, ongoing maintenance is crucial to keep your system running smoothly.



OneStream's rapid growth meets the dynamic demands of the CFO's office and the pace of change in global business. Furthermore, early deployments may not have capitalized on the latest innovations.

Sensible Machine Learning (SML)

Gain insights, improve forecast accuracy and enhance driver explainability

Marketplace Solutions

After initial deployment, extend the platform and improve return on investment by implementing additional capabilities

Planning Process Updates

Organizations continually update and evolve their planning processes, requiring adaptation in planning strategies

- As companies grow organically or through M&A activity, levels of detail or planning horizons may change or rolling forecasts may become a priority

Our comprehensive services ensure your OneStream implementation stays ahead of the curve:

Health Checks

30-point inspection to identify and fix common points of failure

Upgrades

Leverage the latest features

Enhancements

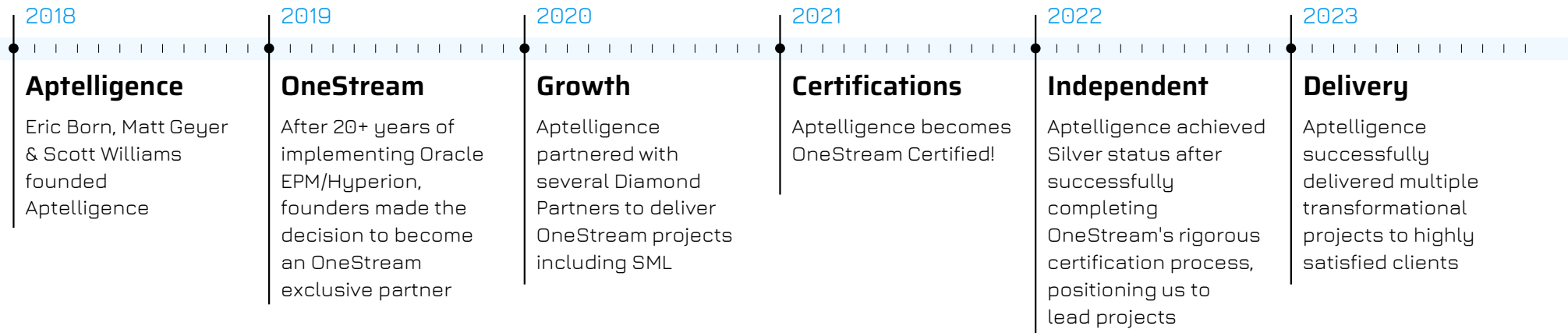
Align with your current business state

Managed Services

Keep your solution at peak performance

Let Aptelligence help you transform your OneStream experience and drive your business forward.

Who We Are

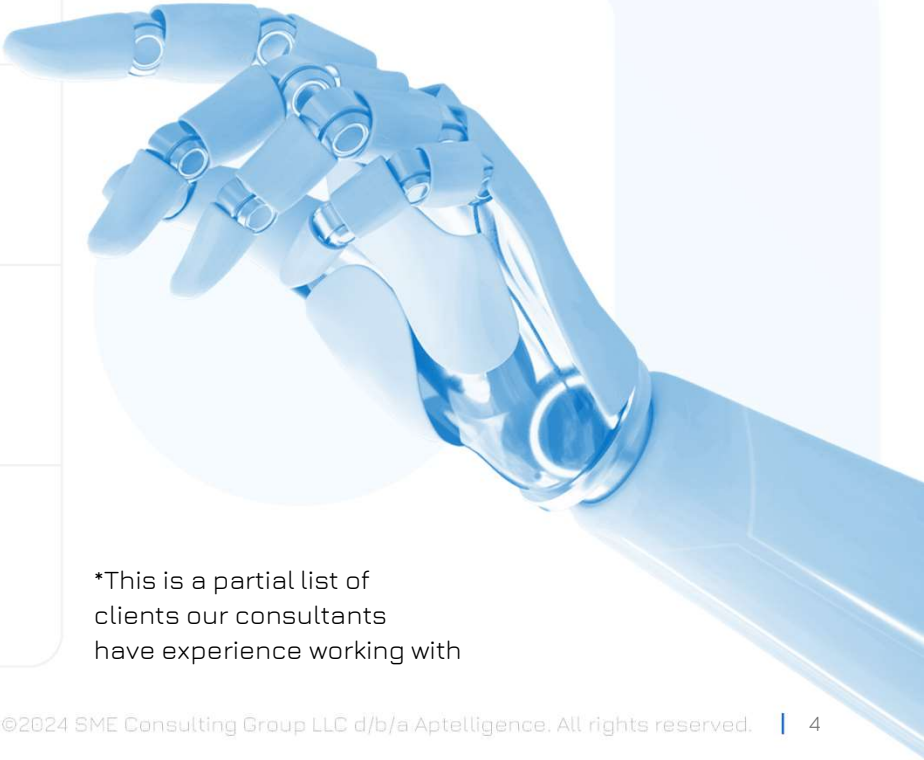


A blue rounded rectangle containing nine white icons (a stylized 'A' with a dot) and their corresponding text descriptions, arranged in three columns.

- 100% Referenceable Clients
- Advisory
- Managed Services
- OneStream Certified Architects
- Implementation
- Health Checks
- Over 25+ Years Experience
- Team experience across 200+ engagements across Fortune 1000, Midsize, & Small business clients

Experience

ESTÉE LAUDER	DealerTire	HUSSMANN
flex.	PRESIDIO	LAMPS PLUS
bmc	icumedical human connections	NAVISITE Part of Accenture
AcuityBrands.	T W I S T BIOSCIENCE	Irresistible FOODS GROUP





*This is a partial list of clients our consultants have experience working with

Leadership



Matt Geyer



Sr. Managing Director

-  +28 Years EPM Experience
-  Lead Architect CPA & CMA



Eric Born

Sr. Managing Director

-  +17 Years EPM Experience
-  Lead Architect CPA



Scott Williams


Sr. Managing Director

-  +25 Years EPM Experience
-  Lead Architect



Elbert Ha

Sr. Managing Director

-  +25 Years EPM Experience



SERVICES

Existing Customers

01 **Health Checks**

30 Point Inspection

02 **Upgrades**

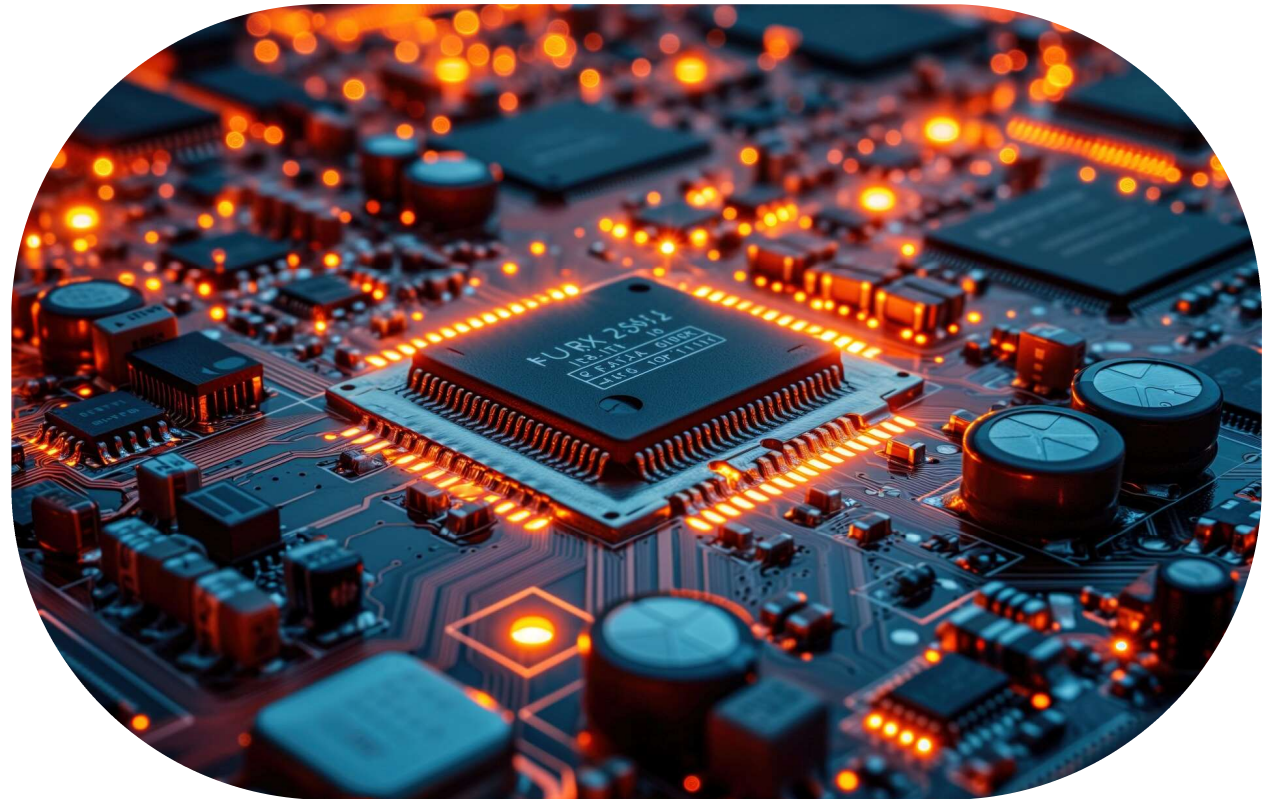
Take Advantage of Latest Features

03 **Enhancements**

Update for AOP, Changes in Business
/ Industry, Marketplace Solutions

04 **Managed Services**

Keep Your OneStream Investment
Running Optimally



➤ 01 **Health Checks**

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Keep Your OneStream Investment Running Optimally



Overview

Our Health Check service is tailored for current OneStream customers seeking improvements in their existing implementation



Customers may seek a Health Check for various reasons

01 Older Version Implementation

- Implementation was done in an older version where not all functionality was leveraged
- Since the earlier versions, architecting OneStream solutions has benefited from many lessons learned and best practices that have been developed
 - Technical Know-How ≠ Functional Know-How & vice-versa
- Lift & Shift from HFM/FCCS causing poor reporting/user experience by not taking advantage of core OneStream functionality

02 Performance Optimization

- System requires optimization due to performance issues
- Equally important, the user experience needs enhancement to ensure efficiency and satisfaction
- Optimized user Drill Back to source data
- Maintaining and updating integration with source systems is challenging. VPN connections to on-premise sources are being replaced by client-server setups

03 Business Changes

- They have experienced significant business changes that necessitate a reconfiguration of their OneStream solution
- Merger and acquisition activity has resulted in needs to update and integrate their OneStream solution accordingly

HEALTH CHECK

Benefits



Maximize Your Investment

Ensure you are getting the full value you expected from your OneStream implementation



Quicker Close and Reporting

Streamline your financial close processes and gain faster access to critical reporting



Accuracy and Reliability

Gain peace of mind knowing that your numbers are correct, and your financial data is reliable



Satisfaction with Reporting

Ensure your reporting accurately reflects the current state of your business



Improved User Experience

Enhance user satisfaction with better performance and a more intuitive user experience



Happy Customers

Boost overall satisfaction by addressing performance issues and providing a seamless user experience



Confidence in Foundation

Build confidence in your OneStream foundation, ensuring a robust platform to expand and build upon for future needs

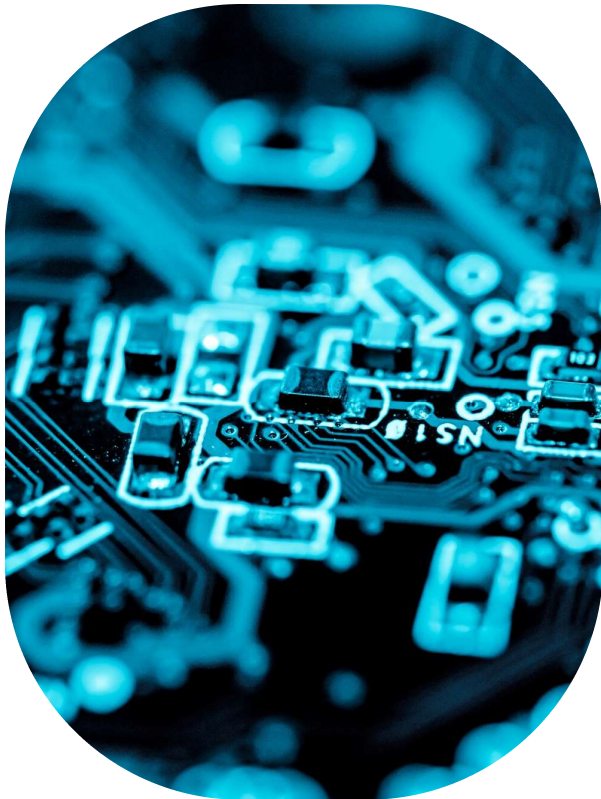


Maximize Your Existing OneStream Investment

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HEALTH CHECK

Approach



Initial Assessment

- Understand your current OneStream environment and pain points
- Conduct stakeholder interviews to gather insights and requirements



In-Depth Review

- Analyze system configurations, data integration processes, and reporting frameworks
- Evaluate user adoption and training needs



Actionable Recommendations

- Provide a detailed report outlining issues and opportunities
- Recommend specific changes and enhancements tailored to your business



Implementation Support

- Assist with implementing recommended changes
- Offer training sessions to ensure user proficiency and satisfaction



Ongoing Monitoring

- Provide post-implementation support to monitor performance
- Conduct periodic reviews to maintain optimal system health



Maximize Your Existing OneStream Investment

HEALTH CHECK

30 Point Inspection

Business Process

- 01 In-Scope Processes
- 02 Documentation
- 03 Workflows
- 04 Process Management
- 05 Confirmation/Certification

Application

- 06 Metadata
- 07 Data Loading
- 08 Calculations
- 09 Business Rules
- 10 Excel Add-In Templates
- 11 System Reports
- 12 System Reports
- 13 Allocations
- 14 Data Extracts

Performance

- 15 Cube View Rendering
- 16 Data Loading
- 17 Reports/Dashboards
- 18 Data Unit Analysis
- 19 Data Submission/Forms

Administration & Maintenance

- 20 Support Approach
- 21 Administrator Training
- 22 User Provisioning & Access
- 23 Security/Authentication
- 24 Task Automation

Reporting & Analysis

- 25 Financial Reports
- 26 Dashboards
- 27 Report Books
- 28 Metadata vs Report Structure
- 29 Extensible Docs
- 30 Archiving

Health Check Scope

- Review Current Application(s)
- Review outstanding goals of previous implementation(s)
- Meet with representatives from the company to develop an understanding and document:
 - Best Practices
 - Observations of the current environment
 - Future vision
- Develop a detailed list of recommendations to address identified issues



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30 Point Inspection



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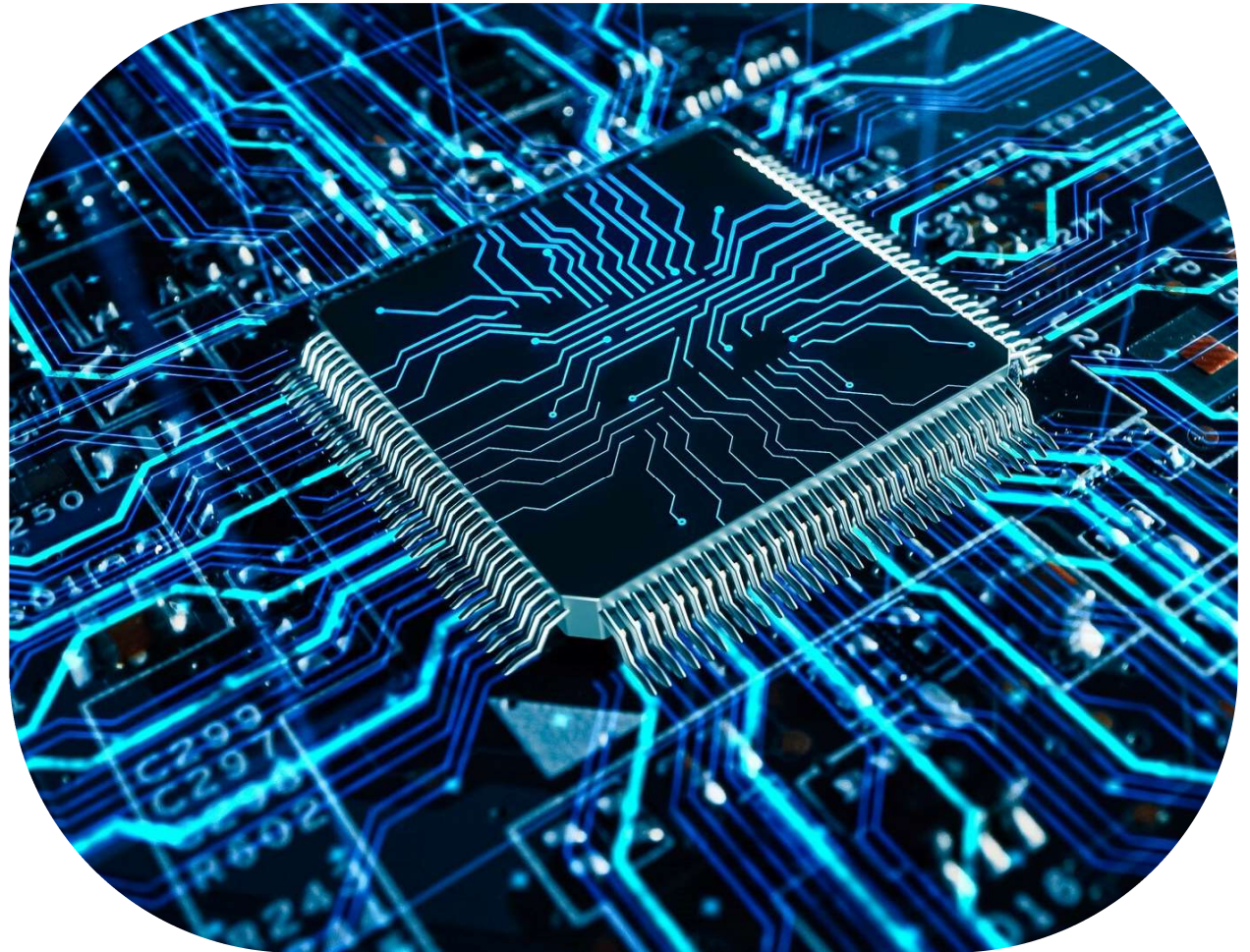
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Overview

While upgrades are largely completed by OneStream Support, some areas may require consulting assistance to complete.

Furthermore, without deployment of new features, users may not see much change. Taking advantage of new features requires a continuous understanding of improvements in OneStream functionality and how to leverage and implement them.

Staying current with OneStream software releases is crucial for several reasons



Access to New Features and Enhancements

- Each release includes new functionalities, performance improvements, and user experience enhancements that drive better business insights and efficiencies



Security and Compliance

- The latest versions come with up-to-date security patches and compliance updates, safeguarding your data and ensuring adherence to regulatory standards



Improved Performance and Stability

- Regular updates address known bugs and system inefficiencies, leading to a more stable and faster platform



Support and Compatibility

- Ensuring compatibility with the latest OneStream features, integrations, and third-party applications, avoiding the risk of outdated versions becoming unsupported



Future-Proofing

- Staying current prepares your organization for future upgrades and integrations, ensuring that you can seamlessly adopt upcoming innovations and industry trends



UPGRADES

Services



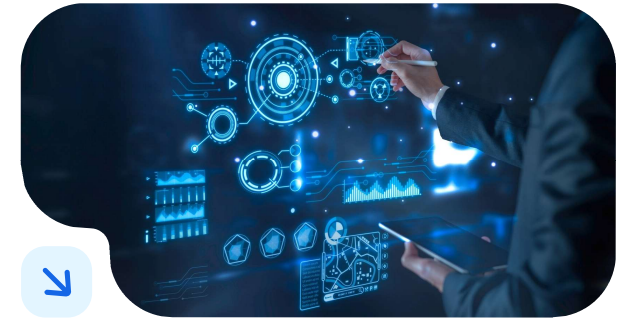
Upgrade Assistance

- Review of changes that may need to be made to complete an upgrade
- Completion of application testing checklists



New features Training

- Overview and review of new features
- Training on how to use new features



New Features Deployment

- Some new features require modifications to an application before use
- The customer may have acquired another company or companies and needs to update and integrate their OneStream solution accordingly

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Overview



Upgrading to the latest release of OneStream software opens up numerous enhancement opportunities for customers



Access to Marketplace Solutions

The latest versions enable customers to utilize previously unavailable marketplace solutions, adding valuable functionalities and tools to their OneStream environment

Financial Close Marketplace Solutions

- Account Reconciliations
- Transaction Matching
- Tax provision
- Lease Accounting
- ESG
- Compliance Solutions

Planning Marketplace Solutions

- People Planning
- Capital Planning
- Thing Planning
- Cash Planning
- Sales Planning
- Predictive Analytics



Updating Outdated Business Processes

An upgrade is an ideal time to reassess and update outdated business processes, ensuring alignment with current best practices and organizational goals





ENHANCEMENTS

Overview

New Features and Functionality - SML

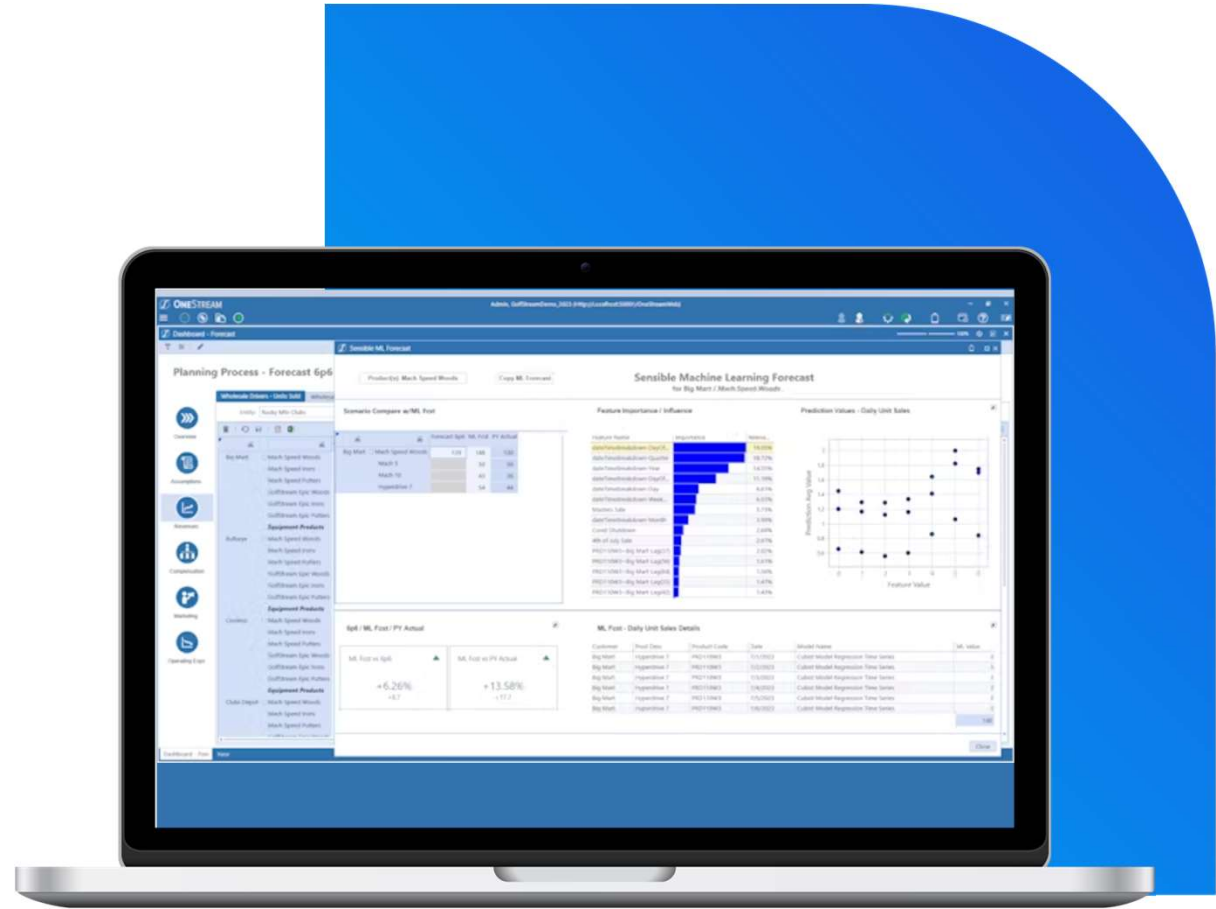
Enhancements driven by the latest features provide a richer, more efficient user experience, empowering users to leverage the full capabilities of the platform such as Sensible Machine Learning (SML)

Objectives

- Reduce time spent Planning, Budgeting & Forecasting
- Improve Plan Accuracy
- Improve Transparency and Explainability into Causality of Results
- Improve Tradeoffs between Level of detail, accuracy, time, and technology

Address Complexity

- Seasonality
- Demand Factors
- Product Lifecycles



Maximize Your Existing OneStream Investment



ENHANCEMENTS

Overview

Improved Integrations and Drill-Through Capabilities

- Enhancing integrations and drill-through functionalities improves data accessibility and accuracy, leading to better decision-making and user satisfaction
- Improve drill-down and drill-through paths to streamline month-end close flux and plan vs actual analysis
- Enhance user experience for analyzing details such as journal entry or invoice details

User Experience Improvements

- Gathering and implementing user feedback allows for updates to dashboards, calculations, and overall user interface, resulting in a more intuitive and productive user experience



By taking advantage of these enhancements, customers can ensure their OneStream solution remains robust, efficient, and aligned with their evolving business needs

Dashboarding

- Deploy OneStream's powerful dashboarding capabilities to provide business insights with key financial and operational metrics for senior leadership teams

BI Blend

- Use OneStream to analyze large data sets such as invoice details

Administration Productivity Tools

- Task Manager, Parcel Service, Diagnostics 123

Health Check Recommendations

- For customers who have participated in our Health Check service, we provide a prioritized list of Enhancements tailored to their specific needs and current OneStream setup



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Overview

Whether you implemented your OneStream solution with another partner or engaged with Aptelligence through one of our many offerings, Aptelligence's Managed Services are designed to seamlessly support your ongoing needs post-go-live.

- ▣ Our dedicated managed services team offers customized solutions tailored to fit your budget, requirements, and resource level
- ▣ With a focus on proactive management, continuous optimization, and expert support, our Managed Services ensure your OneStream environment remains efficient, up-to-date, and aligned with your business goals



Commitment to Customer Success

- ▣ Maximize your OneStream investment by leveraging our consultants' expertise
- ▣ Benefit from problem-solving & issue prioritization by our skilled team
- ▣ With our experts at your side, focus on what truly matters to your organization



Incident & Problem Management

- ▣ Aptelligence offers managed services support, incident support, and problem management support for our customers.
- ▣ We provide oversight and follow-up until the resolution of issues is achieved



Cost Effective Services

- ▣ Our packages offer support options for your OneStream environments
- ▣ Enjoy these services at a fraction of the cost of internal resources



Monthly Reporting

- ▣ Review monthly reports covering tickets opened & closed in our Aptelligence-owned & managed Zendesk ticketing system
- ▣ Gain insights into ticketing system performance through comprehensive monthly reports



Deep Product & Platform Expertise

- ▣ Our architects are certified with OneStream's corporate performance management products
- ▣ We leverage best practices accumulated from years of experience in the field



Collaborative Approach

- ▣ Serve as a point of contact for Finance users and/or administrators (depending on the selected package)



What We Do

Minor System Updates & Guidance

- ▣ Metadata/Hierarchy Maintenance
- ▣ Monthly Close Support
- ▣ Report updates
- ▣ Budget/Forecast Process
- ▣ Minor Security Updates

Assessment

- ▣ Design Documentation
- ▣ Admin Guide
- ▣ Application Architecture
- ▣ Performance & Satisfaction

Development

- ▣ Provide assistance in the development of new reports
- ▣ Offer support for other minor development requirements

Contracting

- ▣ Customized Support
- ▣ Incident Management
- ▣ Vendor Management
- ▣ Problem Management
- ▣ Access to Consulting Resources

Support Enablement

- ▣ Issue Remediation (if needed)
- ▣ Admin Training (If needed)
- ▣ Knowledge Transfer
- ▣ Zendesk Training

Troubleshooting & Support

- ▣ User issues & requests
- ▣ Escalation path for issues



▾ **Success!**

Smooth operation of your OneStream CPM environment



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